





Tobacco Authority of Thailand

Corporate Purpose

To be the superior organization in the tobacco industry of the world tobacco industry.

Mission

Maintain tobacco market share in Thailand, Expand business globally with good quality products while developing business for sustainable development.

Export

Our flagship brands are committed with the best quality and taste signatures which are our strengths. TTM's cigarettes and fine cut tobacco would fulfill the customers with our promised taste and worthiness.

Strategic Partnerships

Our business vision is to develop mutually beneficial partnerships that transform operational efficiency. The prime objective is to deliver improved efficiencies for customers. We strive for optimum reliability and strategic advantage whilst keeping our customers at the core of everything we do. That means working with other organizations that understand our business, collaborating to innovate and collectively expanding. Our alliances include OEM, licensing, joint venture, distribution, etc.



TOAT Major Policies

Leaf Policy

TOAT promotes the production of tobacco leaves to international standards. This requires ensuring high quality tobacco that is free of residues and friendly to the environment by implementing Good Agricultural Practices (GAP).

Production Policy

TOAT strives to improve the production process and the research and development.

Marketing Policy

TOAT formulates responsive strategies for marketing in order to increase competitiveness and the market share by developing new products and improving the quality of cigarettes in all segments.

Administration Policy

TOAT management structure is revised to create greater efficiency, increasing competitive potential and responding to future business operations.



TOBACCO AUTHORITY OF THAILAND

www.thaitobacco.or.th



Nature of Business

Tobacco Authority of Thailand (TOAT), a state enterprise under the supervision of the Ministry of Finance, was established in 1939 and categorized as a revenue raising agency. Business is operated on cigarette manufacturing and distributing to respond to the need of adult smokers. TTM's operations are divided into our major clusters as follows:

- Leaf Cluster: Promote and support tobacco cultivation for farmers, procures good quality and residue-free tobacco leaves to be used as a raw material of cigarette production.
- Production Cluster: Manufacturing cigarette, which includes primary process of leaf blending, flavoring, packing and delivering cigarette to storage warehouse ready for distribution.
- Marketing Cluster: Distributing the products to meet customers' demand while managing customer satisfaction, brand loyalty as well as looking for new business opportunity.
- Administration Cluster: Optimizing the management ofresources, e.g. human workforce, finance, materials, equipment, assets and technology in order to maximize their benefits.

Agricultural Process of Tobacco

- From high quality tobacco seeds, they are cultivated in fertile land of Thailand, leading to the advance Thai tobacco business.
- GAP is a practical procedure embraced to producing good quality leaves.
- Energy saving curing barn is a Thai innovation to increase speed of tobacco input and curing capacity.
- International standard of the Research and Development Department ensures ISO/IEC 17025 standard.





































































